
GAUTAM AGGARWAL

Entrepreneur and experienced advisor within the pharmaceutical industry with a focus on corporate strategy, commercial strategy, and business development.

- **Foundational Skills:** Ability to define a clear strategy based on analysis of market dynamics, identification of trends, and consideration of competitive dynamics.
- **Consistent Performer:** >96% client satisfaction and a proven thought-leadership role with the C-Suite of healthcare focused companies.
- **Servant with Broad Management Experience:** Experienced manager with range of top-tier experiences (Fuqua MBA, Boston Consulting Group, Founded and Currently Leading Boutique Management Consulting Shop) and local community involvement (board of directors for community HOA).

WORK EXPERIENCE

Triangle Insights Group LLC, Durham, NC **Apr'13 - Current**
Founding Partner

Summary of Experience:

- Entrepreneur – Consistent 30% growth year-over-year (currently at ~30 employees)
- Strategic Advisor– Responsible for selling and executing (along with my team) projects to healthcare focused companies with a range of challenging commercial problems
- Thought Partner – Routinely providing advice to executive leadership and board of directors for clients (ranging from \$500Mn - \$20Bn+ market capitalization)

Pharma Analytics and Strategy Services, Raleigh, NC **2012 – 2013**
President, CEO

CAMPBELL ALLIANCE, Raleigh, NC **2007-2012**
Senior Practice Executive, Business Development & Corporate Strategy

THE BOSTON CONSULTING GROUP, Atlanta, GA **2005 - 2007**
Consultant

GlaxoSmithKline, Durham, NC **2000 - 2003**
Statistician

EDUCATION:

DUKE UNIVERSITY, The Fuqua School of Business, Durham, NC **2003 - 2005**

- Master of Business Administration, May 2005.
- Recipient of Fuqua Merit Scholarship. Member of Consulting, Finance and Asset Management Clubs.

UNIVERSITY OF NORTH CAROLINA, Chapel Hill, NC **1998 - 2000**

- Master of Science, Biostatistics, May 2000. Recipient of Graduate Fellowship (with full scholarship)

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UNIVERSITY OF NORTH CAROLINA, Chapel Hill, NC **1994 - 1998**

- Bachelor of Science, Biostatistics, May 1998. Minored in Business Administration.
- Dean's List (1994-1998).